

**CITY OF CAPE CORAL
REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE**

Requesting Department: Utilities

Vendor Name: Stantec

Address: 777 Harbour Island Blvd., Suite 600, Tampa, FL 33602

Phone: (813) 204-3311 E-Mail: Jeffrey.dykstra@stantec.com

Price: \$49,450.00

Description of item to be procured:

Update to the City of Cape Coral Water, Sewer, and Irrigation Revenue Sufficiency Analysis & Related Scenario and Capital Planning Impact Analysis.

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:

Stantec uses a proprietary modeling software which contains certain trade secrets.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

To begin using another vendor after many years of using Stantec, large additional expenses would be incurred. The city would have to submit tremendous historical data and have developed customized models for the past, present, and future periods and trends.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

As technology advances in this field we will continue to research companies and equipment that have the capability of meeting our departmental needs. Research would include cost, specifications, and reliability.

Department Director's Signature:  Date: 10/10/2025

Approval: Procurement Manager  (not to exceed \$50,000.00) Date: 10/28/25

Approval: City Manager _____ (not to exceed \$100,000.00) Date: _____

Council authorization required if exceeding \$100,000.00

Revised 1/6/2020- Per Ordinance #52-19, Article VIII: Purchase and Sale of Real and Personal Property. Adopted 12/02/2019

Best value - single source